

RESIDENTIAL REAL ESTATE MARKET TRENDS





1/1/23 - 1/31/23

PRICE RANGE
I KIOL KANGL
\$125,000 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# # # LP # AVG AVG MOS OF ACTIVE NEW PENDING CHANGE SOLD SP/LP DOM INV. 0 0 0 N/A 0 N/A N/A N/A 0 0 0 N/A 1 92.8% 48 0.00 1 1 2 -2.67% 3 96.2% 100 0.33 14 13 18 -5.53% 12 99.1% 52 1.17 51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21								
0 0 0 N/A 0 N/A N/A N/A 0 0 0 N/A 1 92.8% 48 0.00 1 1 2 -2.67% 3 96.2% 100 0.33 14 13 18 -5.53% 12 99.1% 52 1.17 51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	#	#	#	LP	#		AVG	MOS OF
0 0 0 N/A 1 92.8% 48 0.00 1 1 2 -2.67% 3 96.2% 100 0.33 14 13 18 -5.53% 12 99.1% 52 1.17 51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
1 1 2 -2.67% 3 96.2% 100 0.33 14 13 18 -5.53% 12 99.1% 52 1.17 51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	0	0	0	N/A	0	N/A	N/A	
14 13 18 -5.53% 12 99.1% 52 1.17 51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	0	0	0	N/A	1	92.8%	48	
51 29 34 -7.27% 17 98.6% 70 3.00 47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	1	1	2	-2.67%	3	96.2%	100	
47 16 22 -6.06% 15 99.1% 45 3.13 22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	14	13	18	-5.53%	12	99.1%	52	
22 15 17 -4.09% 14 99.1% 66 1.57 24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	51	29	34	-7.27%	17	98.6%	70	
24 13 5 -5.10% 3 99.1% 12 8.00 61 22 25 -6.49% 19 96.6% 48 3.21	47	16	22	-6.06%	15	99.1%	45	
61 22 25 -6.49% 19 96.6% 48 3.21	22	15	17	-4.09%	14	99.1%	66	
	24	13	5	-5.10%	3	99.1%	12	
220 109 123 -5.32% 84 98% 55 2.62	61	22	25	-6.49%	19	96.6%	48	3.21
	220	109	123	-5.32%	84	98%	55	2.62

12/1/22 - 12/31/22

PRICE RANGE
\$125,000 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	0	N/A	N/A	
4	1	6	-12.79%	6	98.8%	32	
21	6	13	-7.67%	23	98.7%	49	
66	9	16	-7.15%	12	99.0%	39	
57	5	9	-6.53%	14	98.0%	47	
28	7	11	-8.64%	7	97.7%	40	
26	7	5	-5.79%	10	98.8%	40	
69	12	16	-8.81%	26	97.8%	45	
271	47	76	-8.20%	98	98%	42	2.77



RESIDENTIAL REAL ESTATE MARKET TRENDS







11/1/22 - 11/30/22

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$125,000 - \$225,000	0	0	1	N/A	1	74%	75%	
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A	
\$325,100 - \$425,000	8	2	5	-18.07%	4	97.3%	20	
\$425,100 - \$525,000	30	13	23	-8.81%	21	99.4%	32	
\$525,100 - \$625,000	82	26	22	-8.25%	28	97.9%	35	2.93
\$625,100 - \$725,000	72	21	18	-6.86%	22	97.5%	45	
\$725,100 - \$825,000	31	11	10	-8.22%	15	97.3%	49	
\$825,100 - \$925,000	32	4	9	-6.82%	10	97.2%	36	
\$925,100 & UP	92	36	41	-9.37%	38	97.5%	39	2.42
TOTALS / AVGS	347	113	129	-9.49%	139	98%	37	2.50

0_0

10/1/22 - 10/31/22

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$125,000 - \$225,000	1	0	0	-24.17	0	N/A	N/A	
\$225,100 - \$325,000	0	0	0	0.00%	0	N/A	N/A	
\$325,100 - \$425,000	5	3	5	-15.03%	7	96.5%	20	
\$425,100 - \$525,000	40	11	19	-7.67%	19	98.3%	31	
\$525,100 - \$625,000	85	35	30	-6.96%	38	97.9%	42	
\$625,100 - \$725,000	76	23	15	-6.44%	28	98.3%	48	
\$725,100 - \$825,000	34	10	11	-7.49%	12	99.2%	54	
\$825,100 - \$925,000	33	12	13	-7.28%	13	97.7%	27	
\$925,100 & UP	115	36	33	-8.99%	42	98.8%	41	2.74
TOTALS / AVGS	389	130	126	-7.48%	159	98%	38	2.45



ACREAGE REAL ESTATE MARKET TRENDS



BEND

Ф—	᠆ᡐ
===	==
ш	رهدا

1/1/23 - 1/31/23

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A	
\$325,100 - \$425,000	1	0	0	-8.89%	0	N/A	N/A	
\$425,100 - \$525,000	2	1	3	-5.46%	1	96.0%	0	
\$525,100 - \$625,000	2	0	3	-11.54%	1	89.6%	202	
\$625,100 - \$725,000	5	2	4	-7.59%	2	97.0%	94	
\$725,100 - \$825,000	4	2	4	-3.00%	0	N/A	N/A	
\$825,100 - \$925,000	4	2	2	-5.46%	1	96.0%	209	
\$925,100 - \$1,025,000	4	2	2	-11.88%	1	101.6%	57	
\$1,025,100 & UP	44	8	6	-9.26%	6	97.6%	90	
TOTALS / AVGS	66	17	24	-7.89%	12	96%	109	5.50
			<u> </u>			<u> </u>		

12/1/22 - 12/31/22

	#	#	#	LP	#	AVG	AVG	MOS OF	
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.	
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A		
\$325,100 - \$425,000	1	0	0	-8.89%	0	N/A	N/A		
\$425,100 - \$525,000	1	1	1	-5.46%	1	98.1%	8		
\$525,100 - \$625,000	4	0	0	-5.57%	0	N/A	N/A		
\$625,100 - \$725,000	6	1	1	-6.02%	1	95.7%	N/A		
\$725,100 - \$825,000	4	0	1	-3.00%	2	91.5%	97		
\$825,100 - \$925,000	6	2	3	-10.37%	2	95.3%	49		
\$925,100 - \$1,025,000	5	0	1	-9.66%	1	95.1%	60		
\$1,025,100 & UP	56	8	7	-12.17%	11	94.1%	89	5.09	
TOTALS / AVGS	83	12	14	-7.64%	18	95%	61	4.61	



ACREAGE REAL ESTATE MARKET TRENDS





0_0

11/1/22 - 11/30/22

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A	
\$325,100 - \$425,000	1	0	1	-10.71%	0	N/A	N/A	
\$425,100 - \$525,000	0	1	0	N/A	0	N/A	N/A	
\$525,100 - \$625,000	3	0	1	-24.58%	2	100.6%	42	
\$625,100 - \$725,000	5	2	0	-8.46%	1	96.0%	50	
\$725,100 - \$825,000	10	2	2	-11.91%	3	97.6%	97	
\$825,100 - \$925,000	14	0	4	-10.15%	2	99.2%	59	
\$925,100 - \$1,025,000	12	3	1	-13.32%	2	100.0%	40	
\$1,025,100 & UP	72	12	8	-12.56%	12	98.8%	51	
TOTALS / AVGS	117	20	17	-13.10%	22	99%	57	5.32

10/1/22 - 10/31/22

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A	
\$325,100 - \$425,000	1	0	1	-10.71%	0	N/A	N/A	
\$425,100 - \$525,000	0	1	0	N/A	0	N/A	N/A	
\$525,100 - \$625,000	3	0	1	-24.58%	2	100.6%	42	
\$625,100 - \$725,000	5	2	0	-8.46%	1	96.0%	50	
\$725,100 - \$825,000	10	2	2	-11.91%	3	97.6%	97	
\$825,100 - \$925,000	14	0	4	-10.15%	2	99.2%	59	
\$925,100 - \$1,025,000	12	3	1	-13.32%	2	100.0%	40	
\$1,025,100 & UP	72	12	8	-12.56%	12	98.8%	51	6.00
TOTALS / AVGS	117	20	17	-13.10%	22	99%	57	5.32



BARE LAND REAL ESTATE MARKET TRENDS





1/1/23 - 1/31/23

	77
PRICE RANGE	ACTIV
\$0 - \$125,000	1
\$125,100 - \$225,000	10
\$225,100 - \$325,000	19
\$325,100 - \$425,000	30
\$425,100 - \$525,000	15
\$525,100 & UP	9
TOTALS / AVGS	84

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
1	0	0	N/A	0	N/A	N/A	
10	0	1	-12.88%	1	94%		
19	4	2	-11.13%	2	91.8%	542	
30	3	4	-15.94%	0	N/A	N/A	
15	2	1	-7.91%	0	N/A	N/A	
9	5	1	0.06%	0	N/A	N/A	N/A
84	14	9	-9.56%	3	93.1%	275	28.00

12/1/22 - 12/31/22

PRICE RANGE
\$0 - \$125,000
\$125,100 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
1	0	0	N/A	1	N/A	N/A	
13	1	2	-15.54%	0	N/A	N/A	
20	2	0	-10.39%	0	N/A	N/A	
32	0	0	-15.78%	0	N/A	N/A	
15	2	0	-15%	2	N/A	N/A	
13	2	1	-7.14%	1	90%		
94	7	3	-12.72%	4	90.0%	7	23.50



BARE LAND REAL ESTATE MARKET TRENDS





11/1/22 - 11/30/22

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$0 - \$125,000	1	0	0	N/A	0	N/A	N/A	
\$125,100 - \$225,000	12	1	0	-18.91%	0	N/A	N/A	
\$225,100 - \$325,000	18	0	0	-10.50%	0	N/A	N/A	
\$325,100 - \$425,000	33	1	2	-15.48%	1	100%	0	
\$425,100 - \$525,000	3	2	1	-25%	1	100%		
\$525,100 & UP	15	1	1	-8.54%	1	96%	N/A	15.0
TOTALS / AVGS	82	5	4	-15.66%	3	98.7%	1	27.33

10/1/22 - 10/31/22

PRICE RANGE
\$0 - \$125,000
\$125,100 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
1	0	0	N/A	0	N/A	N/A	
12	0	2	-18.91%	1	100%	23	
20	1	0	-11.20%	0	N/A	N/A	
35	1	0	-15.88%	2	100%	483	
4	0	0	-25%	1	96%	38	
14	3	2	-10.18%	1	78%	54	
86	5	4	-16.21%	5	93.6%	150	17.20