

RESIDENTIAL REAL ESTATE MARKET TRENDS





9/1/23 - 9/30/23

| PRICE RANGE |
|-----------------------|
| \$125,000 - \$225,000 |
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|--------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 2 | 0 | 1 | -12.23% | 1 | 101.2% | 3 | |
| 11 | 6 | 4 | -0.88% | 11 | 98.6% | 16 | |
| 35 | 28 | 28 | -7.22% | 27 | 98.1% | 15 | |
| 60 | 24 | 25 | -5.26% | 25 | 100.1% | 14 | |
| 55 | 17 | 10 | -4.98% | 13 | 98.7% | 28 | |
| 40 | 13 | 20 | -6.98% | 16 | 98.7% | 17 | |
| 140 | 42 | 37 | -5.74% | 44 | 99.0% | 15 | 3.18 |
| 343 | 130 | 125 | -6.18% | 137 | 99% | 15 | 2.50 |

0 0 0

8/1/23 - 8/31/23

| PRICE RANGE |
|-----------------------|
| \$125,000 - \$225,000 |
| \$225,100 - \$325,000 |
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| \$425,100 - \$525,000 |
| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|--------|------|--------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 1 | 1 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 12 | 10 | 16 | -4.95% | 12 | 98.4% | 8 | |
| 31 | 22 | 21 | -3.71% | 31 | 99.5% | 23 | |
| 66 | 22 | 30 | -4.86% | 36 | 100.0% | 14 | |
| 49 | 19 | 15 | -4.18% | 19 | 99.4% | | 2.58 |
| 47 | 16 | 10 | -6.15% | 17 | 99.8% | 36 | |
| 149 | 65 | 53 | -6.99% | 47 | 98.5% | 21 | 3.17 |
| 354 | 155 | 146 | -5.14% | 162 | 99% | 18 | 2.19 |







RESIDENTIAL REAL ESTATE MARKET TRENDS



7/1/23 - 7/31/23

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| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 & UP |
| TOTALS / AVGS |

| # | # | LP | # | AVG | AVG | MOS OF |
|-----|-----------------------------|---|---|--|---|--|
| NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 0 | N/A | 0 | N/A | N/A | |
| 1 | 1 | -1.14% | 0 | N/A | N/A | |
| 12 | 15 | -4.24% | 10 | 100.2% | | |
| 24 | 46 | -3.73% | 24 | 100.7% | 25 | |
| 24 | 38 | -4.86% | 23 | 100.3% | 34 | |
| 31 | 27 | -3.36% | 15 | 99.5% | 31 | |
| 21 | 20 | -4.05% | 13 | 99.4% | 23 | 3.38 |
| 51 | 48 | -6.22% | 55 | 99.2% | 26 | 2.93 |
| 164 | 195 | -3.94% | 140 | 100% | 24 | 2.67 |
| | NEW 0 0 1 12 24 24 31 21 51 | NEW PENDING 0 0 0 0 1 1 12 15 24 46 24 38 31 27 21 20 51 48 | NEW PENDING CHANGE 0 0 N/A 0 0 N/A 1 1 -1.14% 12 15 -4.24% 24 46 -3.73% 24 38 -4.86% 31 27 -3.36% 21 20 -4.05% 51 48 -6.22% | NEW PENDING CHANGE SOLD 0 0 N/A 0 0 0 N/A 0 1 1 -1.14% 0 12 15 -4.24% 10 24 46 -3.73% 24 24 38 -4.86% 23 31 27 -3.36% 15 21 20 -4.05% 13 51 48 -6.22% 55 | NEW PENDING CHANGE SOLD SP/LP 0 0 N/A 0 N/A 0 0 N/A 0 N/A 1 1 -1.14% 0 N/A 12 15 -4.24% 10 100.2% 24 46 -3.73% 24 100.7% 24 38 -4.86% 23 100.3% 31 27 -3.36% 15 99.5% 21 20 -4.05% 13 99.4% 51 48 -6.22% 55 99.2% | NEW PENDING CHANGE SOLD SP/LP DOM 0 0 N/A 0 N/A N/A 0 0 N/A 0 N/A N/A 1 1 -1.14% 0 N/A N/A 12 15 -4.24% 10 100.2% 4 24 46 -3.73% 24 100.7% 25 24 38 -4.86% 23 100.3% 34 31 27 -3.36% 15 99.5% 31 21 20 -4.05% 13 99.4% 23 51 48 -6.22% 55 99.2% 26 |

0 0

6/1/23 - 6/30/23

| PRICE RANGE |
|-----------------------|
| \$125,000 - \$225,000 |
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
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| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 & UP |
| TOTALS / AVGS |

| # ACTIVE | # NEW | # PENDING | LP CHANGE | # SOLD | AVG SP/LP | AVG DOM | MOS OF INV. |
|-------------|----------|--------------|--------------|-----------|--------------|------------|----------------|
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | N/A |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 1 | 0 | 0 | -1.14% | 0 | N/A | N/A | |
| 14 | 22 | 16 | -3.95% | 15 | 98.1% | 20 | |
| 31 | 48 | 32 | -3.23% | 37 | 100.1% | 10 | |
| 54 | 46 | 34 | -2.40% | 30 | 101.3% | 19 | 1.80 |
| 32 | 26 | 19 | -3.79% | 21 | 99.1% | 13 | |
| 36 | 27 | 10 | -2.84% | 18 | 99.4% | 8.5 | |
| 144 | 82 | 71 | -6.41% | 59 | 98.8% | 8 | 2.44 |
| 312 | 251 | 182 | -3.39% | 180 | 99% | 13 | 1.73 |



ACREAGE REAL ESTATE MARKET TRENDS







9/1/23 - 9/30/23

| PRICE RANGE |
|-------------------------|
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 - \$1,025,000 |
| \$1,025,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|--------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 0 | 0 | 0 | N/A | 2 | 97.8% | 10 | |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 1 | N/A | 1 | 84.0% | 117 | |
| 1 | 2 | 1 | -2.19% | 1 | 101.7% | 5 | |
| 4 | 1 | 2 | -9.81% | 2 | 100.8% | 5 | |
| 10 | 1 | 4 | -9.68% | 4 | 96.4% | 44 | |
| 8 | 2 | 4 | -10.43% | 1 | 94.5% | 77 | |
| 9 | 1 | 3 | -4.62% | 1 | 100.0% | 72 | |
| 87 | 15 | 12 | -6.27% | 5 | 96.0% | 10 | 17.40 |
| 119 | 22 | 27 | -7.17% | 17 | 96% | 47 | 7.00 |

0 0

8/1/23 - 8/31/23

| PRICE RANGE |
|-------------------------|
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 - \$1,025,000 |
| \$1,025,100 & UP |
| TOTALS / AVGS |

| # ACTIVE | # NEW | # PENDING | LP CHANGE | # SOLD | AVG SP/LP | AVG DOM | MOS OF INV. |
|-------------|----------|--------------|--------------|-----------|--------------|------------|----------------|
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 1 | 1 | 1 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 0 | N/A | 1 | 100.0% | 3 | |
| 1 | 0 | 1 | N/A | 0 | N/A | N/A | |
| 5 | 4 | 5 | -4.29% | 2 | 98.2% | 19 | |
| 8 | 5 | 1 | -8.13% | 2 | 96.0% | 52 | |
| 8 | 2 | 1 | -11.06% | 0 | N/A | N/A | |
| 8 | 2 | 3 | -12.95% | 5 | 91.4% | 58 | 1.60 |
| 86 | 16 | 12 | -7.30% | 10 | 98.0% | 37 | 8.60 |
| 117 | 30 | 24 | -8.75% | 20 | 97% | 34 | 5.85 |



ACREAGE REAL ESTATE MARKET TRENDS





7/1/23 - 7/31/23

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| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 - \$1,025,000 |
| \$1,025,100 & UP |
| TOTALS / AVGS |

| | | - , -, - • | - , 🔾 —, | | | | |
|--------|-----|------------|----------|------|--------|------|--------|
| # | # | # | LP | # | AVG | AVG | MOS OF |
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 0 | 0 | 0 | N/A | 0 | N/A | XN/A | N/A |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 1 | 1 | 1 | N/A | 0 | N/A | N/A | |
| 1 | 1 | 1 | -10.07% | 0 | N/A | N/A | |
| 3 | 2 | 2 | -2.87% | 6 | 99.0% | 14 | |
| 6 | 2 | 1 | -8.39% | 4 | 100.0% | 20 | |
| 11 | 0 | 4 | -9.40% | 3 | 98.4% | 15 | |
| 10 | 5 | 4 | -19.37% | 1 | 99.9% | 36 | |
| 76 | 27 | 11 | -9.12% | 13 | 99.5% | 63 | |
| 108 | 38 | 24 | -9.87% | 27 | 99% | 30 | 4.00 |

6/1/23 - 6/30/23

| PRICE RANGE |
|-------------------------|
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| \$525,100 - \$625,000 |
| \$625,100 - \$725,000 |
| \$725,100 - \$825,000 |
| \$825,100 - \$925,000 |
| \$925,100 - \$1,025,000 |
| \$1,025,100 & UP |
| TOTALS / AVGS |

| # ACTIVE | # NEW | # PENDING | LP CHANGE | # SOLD | AVG SP/LP | AVG DOM | MOS OF INV. |
|-------------|----------|--------------|--------------|-----------|--------------|------------|----------------|
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | N/A |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 0 | 0 | 0 | N/A | 2 | 100.0% | | |
| 0 | 3 | 1 | N/A | 1 | 101.6% | 3 | |
| 7 | 4 | 6 | -6.00% | 3 | 99.6% | 42 | |
| 6 | 5 | 3 | -6.13% | 3 | 100.6% | 15 | |
| 6 | 5 | 2 | -7.27% | 3 | 101.2% | 6 | |
| 78 | 28 | 16 | -6.42% | 9 | 99.7% | 83 | |
| 97 | 45 | 28 | -6.46% | 21 | 100% | 25 | 4.62 |



BARE LAND REAL ESTATE MARKET TRENDS



BEND

9/1/23 - 9/30/23

| PRICE RANGE |
|-----------------------|
| \$0 - \$125,000 |
| \$125,100 - \$225,000 |
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|--------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 2 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 11 | 0 | 1 | -8.52% | 0 | N/A | N/A | |
| 15 | 2 | 2 | N/A | 2 | 92.8% | 267 | |
| 41 | 3 | 1 | -11.13% | 6 | 100.0% | | |
| 19 | 0 | 3 | N/A | 8 | 96.8% | 3 | 2.38 |
| 20 | 4 | 1 | -7.12% | 2 | 92.6% | 23 | 10.0 |
| 108 | 9 | 8 | -8.92% | 18 | 95.6% | 74 | 6.00 |

8/1/23 - 8/31/23

| PRICE RANGE |
|-----------------------|
| \$0 - \$125,000 |
| \$125,100 - \$225,000 |
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|--------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 2 | 0 | 0 | -19.35% | 0 | N/A | N/A | |
| 11 | 0 | 0 | N/A | 2 | 92.7% | 14 | |
| 17 | 3 | 1 | -9.47% | 1 | 79.2% | 62 | |
| 39 | 2 | 3 | -5.01% | 2 | 95.9% | 124 | |
| 26 | 4 | 5 | -7.27% | 2 | 100.0% | 425 | |
| 22 | 3 | 1 | -9.13% | 1 | 93.4% | | |
| 117 | 12 | 10 | -7.72% | 8 | 92.2% | 126 | 14.63 |



BARE LAND REAL ESTATE MARKET TRENDS



BEND

7/1/23 - 7/31/23

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|-----------------------|
| \$0 - \$125,000 |
| \$125,100 - \$225,000 |
| \$225,100 - \$325,000 |
| \$325,100 - \$425,000 |
| \$425,100 - \$525,000 |
| \$525,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|-------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 1 | 1 | 0 | N/A | 0 | N/A | N/A | |
| 12 | 8 | 1 | -18.00% | 0 | N/A | N/A | |
| 14 | 6 | 0 | N/A | 2 | 99.4% | 28 | |
| 43 | 21 | 9 | -19.03% | 4 | 100% | 65 | |
| 21 | 13 | 8 | -10.87% | 0 | N/A | N/A | |
| 22 | 5 | 3 | -12.76% | 1 | 92.4% | 36 | 22.0 |
| 113 | 54 | 21 | -15.17% | 7 | 97.3% | 43 | 16.14 |

6/1/23 - 6/30/23

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| \$425,100 - \$525,000 |
| \$525,100 & UP |
| TOTALS / AVGS |

| # | # | # | LP | # | AVG | AVG | MOS OF |
|--------|-----|---------|---------|------|-------|-----|--------|
| ACTIVE | NEW | PENDING | CHANGE | SOLD | SP/LP | DOM | INV. |
| 1 | 0 | 0 | N/A | 0 | N/A | N/A | |
| 14 | 0 | 1 | -6.33% | 1 | 95% | 21 | |
| 14 | 4 | 7 | -8.00% | 6 | 94.8% | 95 | |
| 29 | 1 | 3 | -3.53% | 0 | N/A | N/A | |
| 18 | 2 | 0 | -11.09% | 0 | N/A | N/A | |
| 18 | 6 | 1 | -22.43% | 2 | 92% | 56 | |
| 94 | 13 | 12 | -10.28% | 9 | 93.9% | 57 | 10.44 |