

RESIDENTIAL REAL ESTATE MARKET TRENDS







10/1/23 - 10/31/23

PRICE RANGE
\$125,000 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	1	100.0%	0	
1	0	0	-6.90%	0	N/A	N/A	
14	11	13	-5.59%	10	98.0%	18	
44	23	22	-5.36%	28	99.6%	21	
69	36	24	-4.26%	23	99.2%	45	
56	13	18	-6.20%	16	98.7%	50	
24	10	7	-7.49%	18	99.4%	52	
133	51	37	-6.38%	31	98.5%	36	4.29
341	144	121	-6.03%	127	99%	32	2.69

0-0-0-0

9/1/23 - 9/30/23

PRICE RANGE
\$125,000 - \$225,000
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\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	0	N/A	N/A	
2	0	1	-12.23%	1	101.2%	3	
11	6	4	-0.88%	11	98.6%	16	
35	28	28	-7.22%	27	98.1%	15	
60	24	25	-5.26%	25	100.1%	14	
55	17	10	-4.98%	13	98.7%	28	
40	13	20	-6.98%	16	98.7%	17	
140	42	37	-5.74%	44	99.0%	15	
343	130	125	-6.18%	137	99%	15	2.50



DUKE WARNER



RESIDENTIAL REAL ESTATE MARKET TRENDS



8/1/23 - 8/31/23

PRICE RANGE
\$125,000 - \$225,000
\$225,100 - \$325,000
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\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	1	1	N/A	0	N/A	N/A	
0	0	0	N/A	0	N/A	N/A	
12	10	16	-4.95%	12	98.4%	8	
31	22	21	-3.71%	31	99.5%	23	
66	22	30	-4.86%	36	100.0%	14	
49	19	15	-4.18%	19	99.4%		2.58
47	16	10	-6.15%	17	99.8%	36	
149	65	53	-6.99%	47	98.5%	21	
354	155	146	-5.14%	162	99%	18	2.19

0-0

7/1/23 - 7/31/23

PRICE RANGE
\$125,000 - \$225,000
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\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW		CHANGE	SOLD	SP/LP	DOM	INV.
0	0	0	N/A	0	N/A	N/A	
0	0	0	N/A	0	N/A	N/A	
0	1	1	-1.14%	0	N/A	N/A	
19	12	15	-4.24%	10	100.2%		
37	24	46	-3.73%	24	100.7%	25	
69	24	38	-4.86%	23	100.3%	34	
44	31	27	-3.36%	15	99.5%	31	
44	21	20	-4.05%	13	99.4%	23	3.38
161	51	48	-6.22%	55	99.2%	26	
374	164	195	-3.94%	140	100%	24	2.67



ACREAGE REAL ESTATE MARKET TRENDS





MOS OF INV.

6.00

MOS OF INV.

7.00

AVG

DOM

117

47

10/1/23 - 10/31/23

	#	#	#	LP	#	AVG	AVG
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A
\$325,100 - \$425,000	1	1	0	N/A	0	N/A	N/A
\$425,100 - \$525,000	0	1	0	N/A	0	N/A	N/A
\$525,100 - \$625,000	2	0	0	-6.10%	1	95.7%	
\$625,100 - \$725,000	5	3	2	-6.59%	2	96.2%	32
\$725,100 - \$825,000	6	0	1	-13.66%	3	95.6%	39
\$825,100 - \$925,000	2	4	0	-8.13%	1	99.5%	4
\$925,100 - \$1,025,000	9	0	3	-20.14%	1	97.0%	3
\$1,025,100 & UP	77	14	14	-12.02%	9	95.1%	100
TOTALS / AVGS	102	23	20	-11.11%	17	97%	31

9/1/23 - 9/30/23

	#	#	#	LP	#	AVG
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP
\$225,100 - \$325,000	0	0	0	N/A	2	97.8%
\$325,100 - \$425,000	0	0	0	N/A	0	N/A
\$425,100 - \$525,000	0	0	1	N/A	1	84.0%
\$525,100 - \$625,000	1	2	1	-2.19%	1	101.7%
\$625,100 - \$725,000	4	1	2	-9.81%	2	100.8%
\$725,100 - \$825,000	10	1	4	-9.68%	4	96.4%
\$825,100 - \$925,000	8	2	4	-10.43%	1	94.5%
\$925,100 - \$1,025,000	9	1	3	-4.62%	1	100.0%
\$1,025,100 & UP	87	15	12	-6.27%	5	96.0%
TOTALS / AVGS	119	22	27	-7.17%	17	96%



ACREAGE REAL ESTATE MARKET TRENDS



BEND

8/1/23 - 8/31/23

PRICE RANGE
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 - \$1,025,000
\$1,025,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
0	0	0	N/A	0	N/A	N/A	
1	1	1	N/A	0	N/A	N/A	
0	0	0	N/A	1	100.0%	3	
1	0	1	N/A	0	N/A	N/A	
5	4	5	-4.29%	2	98.2%	19	
8	5	1	-8.13%	2	96.0%	52	
8	2	1	-11.06%	0	N/A	N/A	
8	2	3	-12.95%	5	91.4%	58	1.60
86	16	12	-7.30%	10	98.0%	37	8.60
117	30	24	-8.75%	20	97%	34	5.85

0 0

7/1/23 - 7/31/23

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\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 - \$1,025,000
\$1,025,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	XN/A	N/A
0	0	0	N/A	0	N/A	N/A	
1	1	1	N/A	0	N/A	N/A	
1	1	1	-10.07%	0	N/A	N/A	
3	2	2	-2.87%	6	99.0%	14	
6	2	1	-8.39%	4	100.0%	20	
11	0	4	-9.40%	3	98.4%	15	
10	5	4	-19.37%	1	99.9%	36	
76	27	11	-9.12%	13	99.5%	63	
108	38	24	-9.87%	27	99%	30	4.00



BARE LAND REAL ESTATE MARKET TRENDS



BEND

10/1/23 - 10/31/23

PRICE RANGE
\$0 - \$125,000
\$125,100 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
2	1	1	N/A	0	N/A	N/A	N/A
10	2	0	N/A	2	91.6%	100	
15	0	0	N/A	1	96.3%	35	
37	2	2	N/A	1	100.0%	88	
17	0	0	N/A	1	98.0%	26	
21	5	1	-9.67%	0	N/A	N/A	N/A
102	10	4	-9.67%	5	96.5%	62	20.40

9/1/23 - 9/30/23

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\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
2	0	0	N/A	0	N/A	N/A	
11	0	1	-8.52%	0	N/A	N/A	
15	2	2	N/A	2	92.8%	267	
41	3	1	-11.13%	6	100.0%		
19	0	3	N/A	8	96.8%	3	2.38
20	4	1	-7.12%	2	92.6%	23	
108	9	8	-8.92%	18	95.6%	74	6.00



BARE LAND REAL ESTATE MARKET TRENDS



BEND

8/1/23 - 8/31/23

PRICE RANGE
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\$125,100 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
2	0	0	-19.35%	0	N/A	N/A	
11	0	0	N/A	2	92.7%	14	
17	3	1	-9.47%	1	79.2%	62	
39	2	3	-5.01%	2	95.9%	124	
26	4	5	-7.27%	2	100.0%	425	
22	3	1	-9.13%	1	93.4%	7	22.0
117	12	10	-7.72%	8	92.2%	126	14.63

7/1/23 - 7/31/23

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\$325,100 - \$425,000
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\$525,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
1	1	0	N/A	0	N/A	N/A	N/A
12	8	1	-18.00%	0	N/A	N/A	
14	6	0	N/A	2	99.4%	28	
43	21	9	-19.03%	4	100%	65	
21	13	8	-10.87%	0	N/A	N/A	
22	5	3	-12.76%	1	92.4%	36	22.0
113	54	21	-15.17%	7	97.3%	43	16.14