

RESIDENTIAL REAL ESTATE MARKET TRENDS







# 12/1/23 - 12/31/23

PRICE RANGE
\$125,000 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	0	N/A	N/A	
0	0	1	N/A	1	100.0%		
6	2	11	-6.56%	10	98.2%	20	
35	14	22	-4.44%	15	98.7%	49	
67	15	29	-4.09%	20	100.4%	55	
33	9	10	-4.26%	11	98.8%	68	
26	7	9	-3.90%	10	100.3%	36	
106	30	17	-6.60%	25	98.4%	51	
273	77	99	-4.98%	92	99%	40	2.97

# 11/1/23 - 11/30/23

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\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	0	N/A	0	
0	1	1	N/A	2	96.3%	N/A	
14	7	10	-6.75%	6	97.3%	18	
36	13	15	-6.11%	22	99.4%	21	1.64
86	21	23	-5.61%	23	99.0%	45	
40	13	16	-5.91%	17	98.7%	50	
24	6	3	-7.29%	5	96.9%	52	4.80
109	24	28	-6.23%	30	97.4%	36	3.63
309	85	96	-6.32%	105	98%	32	2.94







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\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	1	100.0%	0	
1	0	0	-6.90%	0	N/A	N/A	
14	11	13	-5.59%	10	98.0%	18	
44	23	22	-5.36%	28	99.6%	21	
69	36	24	-4.26%	23	99.2%	45	
56	13	18	-6.20%	16	98.7%	50	
24	10	7	-7.49%	18	99.4%	52	
133	51	37	-6.38%	31	98.5%	36	4.29
341	144	121	-6.03%	127	99%	32	2.69

# 0 0

#### 9/1/23 - 9/30/23

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\$525,100 - \$625,000
\$625,100 - \$725,000
\$725,100 - \$825,000
\$825,100 - \$925,000
\$925,100 & UP
TOTALS / AVGS

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
0	0	0	N/A	0	N/A	N/A	N/A
0	0	0	N/A	0	N/A	N/A	
2	0	1	-12.23%	1	101.2%	3	
11	6	4	-0.88%	11	98.6%	16	
35	28	28	-7.22%	27	98.1%	15	
60	24	25	-5.26%	25	100.1%	14	
55	17	10	-4.98%	13	98.7%	28	
40	13	20	-6.98%	16	98.7%	17	
140	42	37	-5.74%	44	99.0%	15	
343	130	125	-6.18%	137	99%	15	2.50



ACREAGE REAL ESTATE MARKET TRENDS





#### 12/1/23 - 12/31/23

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A	
\$325,100 - \$425,000	0	0	1	N/A	0	N/A	N/A	
\$425,100 - \$525,000	1	1	1	-4.95%	0	N/A	N/A	
\$525,100 - \$625,000	3	0	0	-6.46%	0	N/A	N/A	
\$625,100 - \$725,000	3	0	3	-12.29%	2	94.1%	77	
\$725,100 - \$825,000	7	3	6	-7.18%	1	102.7%	25	
\$825,100 - \$925,000	4	0	1	N/A	2	97.8%	27	
\$925,100 - \$1,025,000	4	0	2	N/A	0	N/A	N/A	
\$1,025,100 & UP	57	3	6	4.66%	4	94.6%	165	14.25
TOTALS / AVGS	79	7	20	-5.24%	9	97%	74	8.78
								<u>"</u>

### 11/1/23 - 11/30/23

	#	#	#	LP	#	AVG	AVG	MOS OF	
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.	
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	N/A		
\$325,100 - \$425,000	1	0	0	N/A	0	N/A	N/A		
\$425,100 - \$525,000	1	0	0	N/A	0	N/A	N/A		
\$525,100 - \$625,000	3	2	0	-3.41%	0	N/A	N/A		
\$625,100 - \$725,000	4	0	1	-5.25%	2	97.1%	27		
\$725,100 - \$825,000	10	1	1	-8.66%	0	N/A	N/A		
\$825,100 - \$925,000	4	2	1	N/A	1	90.0%	53		
\$925,100 - \$1,025,000	5	1	0	N/A	3	96.9%	132		
\$1,025,100 & UP	72	11	8	-14.18%	10	95.6%	94	7.20	
TOTALS / AVGS	100	17	11	-7.88%	16	95%	77	6.25	



ACREAGE REAL ESTATE MARKET TRENDS





MOS OF

INV.

6.00

AVG

DOM

31

#### 10/1/23 - 10/31/23

	#	#	#	LP	#	AVG	
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	ı
\$225,100 - \$325,000	0	0	0	N/A	0	N/A	
\$325,100 - \$425,000	1	1	0	N/A	0	N/A	
\$425,100 - \$525,000	0	1	0	N/A	0	N/A	
\$525,100 - \$625,000	2	0	0	-6.10%	1	95.7%	
\$625,100 - \$725,000	5	3	2	-6.59%	2	96.2%	
\$725,100 - \$825,000	6	0	1	-13.66%	3	95.6%	
\$825,100 - \$925,000	2	4	0	-8.13%	1	99.5%	
\$925,100 - \$1,025,000	9	0	3	-20.14%	1	97.0%	
\$1,025,100 & UP	77	14	14	-12.02%	9	95.1%	
TOTALS / AVGS	102	23	20	-11.11%	17	97%	

#### 9/1/23 - 9/30/23

	#	#	#	LP	#	AVG	AVG	MOS OF
PRICE RANGE	ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
\$225,100 - \$325,000	0	0	0	N/A	2	97.8%	10	
\$325,100 - \$425,000	0	0	0	N/A	0	N/A	N/A	
\$425,100 - \$525,000	0	0	1	N/A	1	84.0%	117	
\$525,100 - \$625,000	1	2	1	-2.19%	1	101.7%	5	
\$625,100 - \$725,000	4	1	2	-9.81%	2	100.8%	5	
\$725,100 - \$825,000	10	1	4	-9.68%	4	96.4%	44	
\$825,100 - \$925,000	8	2	4	-10.43%	1	94.5%	77	
\$925,100 - \$1,025,000	9	1	3	-4.62%	1	100.0%	72	
\$1,025,100 & UP	87	15	12	-6.27%	5	96.0%	10	17.40
TOTALS / AVGS	119	22	27	-7.17%	17	96%	47	7.00



BARE LAND REAL ESTATE MARKET TRENDS





#### 12/1/23 - 12/31/23

PRICE RANGE	
\$0 - \$125,000	
\$125,100 - \$225,000	
\$225,100 - \$325,000	
\$325,100 - \$425,000	
\$425,100 - \$525,000	
\$525,100 & UP	
TOTALS / AVGS	

# ACTIVE	# NEW	# PENDING	LP CHANGE	# SOLD	AVG SP/LP	AVG DOM	MOS OF INV.
1	0	0	N/A	1	72.0%	107	1.0
13	1	0	-25.50%	0	N/A	N/A	
13	1	1	N/A	1	92.3%	4	
29	1	6	N/A	1	95.1%	26	
14	1	0	N/A	2	105.1%	2	
23	2	0	-12.84%	1	100.0%	0	23.0
93	6	7	-19.17%	6	92.9%	28	15.50

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\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
1	0	2	N/A	1	100.0%	11	
13	0	0	-16.61%	0	N/A	N/A	
14	1	0	-32.50%	0	N/A	N/A	
34	3	4	5.33%	0	N/A	N/A	
17	1	2	-4.95%	0	N/A	N/A	
25	1	1	-22.15%	1	91.6%	212	25.0
104	6	9	-14.18%	2	95.8%	112	52.00



BARE LAND REAL ESTATE MARKET TRENDS



BEND

### 10/1/23 - 10/31/23

PRICE RANGE
\$0 - \$125,000
\$125,100 - \$225,000
\$225,100 - \$325,000
\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
2	1	1	N/A	0	N/A	N/A	
10	2	0	N/A	2	91.6%	100	
15	0	0	N/A	1	96.3%	35	
37	2	2	N/A	1	100.0%	88	
17	0	0	N/A	1	98.0%	26	
21	5	1	-9.67%	0	N/A	N/A	
102	10	4	-9.67%	5	96.5%	62	20.40

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\$325,100 - \$425,000
\$425,100 - \$525,000
\$525,100 & UP
TOTALS / AVGS

#	#	#	LP	#	AVG	AVG	MOS OF
ACTIVE	NEW	PENDING	CHANGE	SOLD	SP/LP	DOM	INV.
2	0	0	N/A	0	N/A	N/A	
11	0	1	-8.52%	0	N/A	N/A	
15	2	2	N/A	2	92.8%	267	
41	3	1	-11.13%	6	100.0%		
19	0	3	N/A	8	96.8%	3	2.38
20	4	1	-7.12%	2	92.6%	23	
108	9	8	-8.92%	18	95.6%	74	6.00